



Implementation of
Staffing
Management and
Billing Solution

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Business Challenge

The customer is one of the IT consulting company engaged in US IT staffing operations with 400+ consultants on their rolls with offices in India and US. The company had no automation to manage their operations spanning multiple time zones. They had huge customer base where consultants are deployed. Also there was no comprehensive invoice / billing process/ tool there by increasing the risk of revenue leakages and delayed collections.

The Solution

- Studied the existing process on AS IS basis.
- Proposed a new end to end process covering MINE, HIRE and

and RETIRE.

- Automated the entire process right from candidate identification to candidate getting moved out of the engagement.
- Developed integrated billing and effort management system with key modules like timesheets, invoicing etc –with ability to support multiple formats.
- Deployed the system and provided GO LIVE support to user community.



Business Outcomes

New Leaner and more efficient process.

Automation of entire workflow.

Achieved 100% invoicing on DAY3.

Substantial Reduction in the outstanding invoices.

Increased the re-usability of profiles by 3 times.